

# Flexible Capital for the Lower Middle Market

\$510M+

Inception

25 Years Serving Lower Middle

**75**+ Portfolio Companies

Years Combined Professional Experience

Since 2000, Parkway Capital has invested alongside management teams, independent sponsors, and private equity groups, providing flexible junior capital alternatives for lower middle market companies. Parkway's experienced, mezzanine-focused investment professionals have invested through numerous cycles and will continue their collective legacy of making mezzanine and minority equity investments.

#### **Investment Parameters**

\$10+ million Revenue:

EBITDA: \$2+ million

**Investment Size:** \$3 to \$12 million

75% / 25% **Debt/Equity Split:** 

# **Types of Securities**

Subordinated Debt

Unitranche

**Preferred Equity** 

**Common Equity** 

## **Transaction Types**

<u>-</u> Management Buyouts

**Shareholder Liquidity Events** 

Recapitalizations

Acquisition / Growth Equity

Independent / Funded Sponsor

Family Ownership / Transition

#### **Industry Sectors**

**Business Services** 



Healthcare



Manufacturing



Specialty / Niche Distribution



**Managed Services** 

## **Key Contacts for Investment Opportunities**

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Midwest-based specialty industrial services contractor





Provider of quality swimming pool installation and service work





Manufacturer of advanced dairy feed products and value-added nutrition services

Recapitalization



Provider of end-to-end services to outfit repair centers for automotive dealerships





Managed technology service provider specializing in copy and print equipment sales, managed print services, and IT services





Manufacturer and producer of specialized, flexible fluid tanks and systems for military and commercial applications





Provider of mental health counseling and services to individuals, families, couples, and groups





Manufacturer and distributor of hot melt and water-based adhesives designed for packaging & other end markets





Provider of environmental remediation, field services, emergency services, and railroad facility construction





Manufacturer of premium hardwood flooring as well as related millwork products





Manufacturer of custom high-mix pallets, crates, grade stakes, mulch, shavings, and sawdust





Provides corrugated packaging solutions for a diversified base of manufacturers and distributors





Manufacturer of elastomericurethane and high-impact plastic forms and molds for the precast, tilt-up and cast-in-place concrete industry





Prosthetic and orthotic service provider to the adult and pediatric markets

**Management Buyout** 



Southern manufacturer and distributor of hardware fasteners





Manufacturer of high-quality, personalized toothbrushes and take-home patient kits





Provider of metal fabrication and paint finishing services

